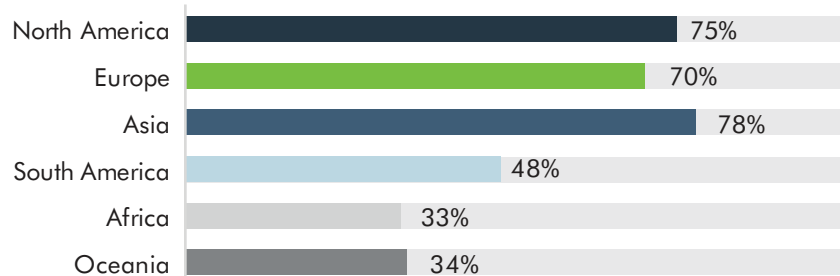
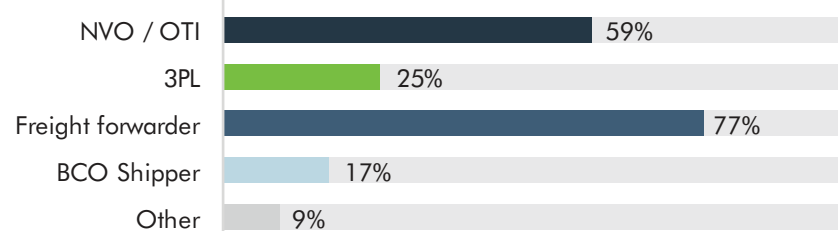


Value of a Direct Ocean Carrier Feed of Confidential Pricing Survey Results

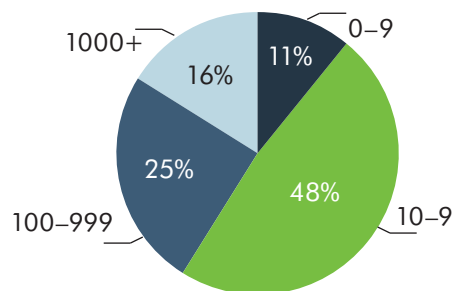
1. In which global region(s) does your business focus?
(You can select more than one.)



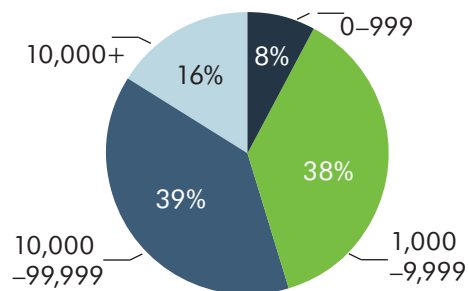
2. Industry segments of respondents
(You can select more than one.)



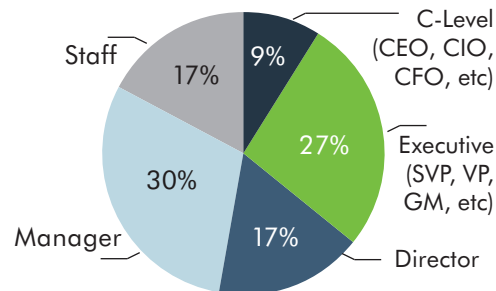
3. Number of employees involved in seafreight.



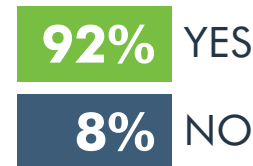
4. Annual ocean transportation procurement volume, in TEUs



5. What is your job title?

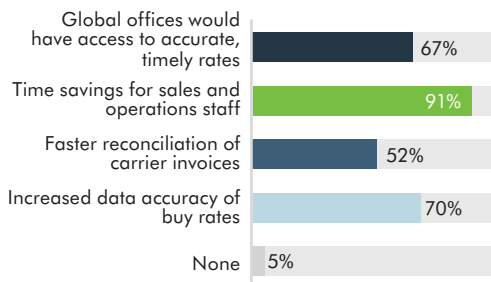


6. Would a direct data feed from your carriers with your confidential ocean pricing be a competitive service advantage?

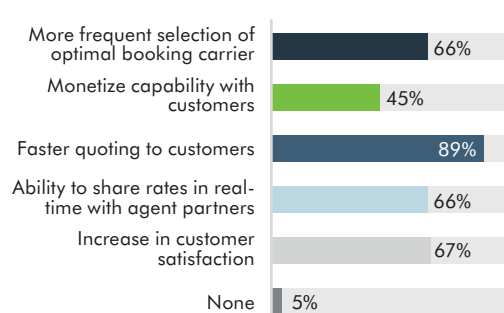


7 & 8. Imagine if your company had immediate, confidential, 24/7 online access to your negotiated ocean carrier buy rates. How would your company benefit and achieve value...

...From an efficiency perspective



...From a sales & profitability standpoint



9. Rank the value to your company of streamlining this ocean pricing process. Scale of 1-10 with '1' being 'little value', '5' being 'moderate value' and '10' being 'invaluable'

